

COACHING
EXECUTIVE OFFSITES
LEADER DEVELOPMENT PROGRAMS

"David is gifted with a naturally inquisitive and curious nature, which aids him well as he leads you effortlessly down a catered path of self-discovery filled with thought provoking insight. His insight, in fields of work that are far removed from his own, is surprising. The approach he takes helps you seek your full potential and effectiveness, in both your personal and business life."

Paul Pickle
President & Chief Operating Officer
Lantronix
Orange County, California

"The organizational survey and assessment that David performed was invaluable for our firm. David not only helped us identify key areas of focus, he also worked with us to develop an effective action plan that resulted in continued improvement in the strength of our corporate culture. Given that we grew from approximately 450 to 780 employees in a just few years, we are very appreciative of the understanding that we realized through Achata Consulting. David is someone that we will continue to work with."

Robbie Dodd
Chief Operating Officer
Holland Partner Group
Vancouver, Washington



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ACHATA
COACHING



Make Space to Find **Vision**

Leadership Coaching
Executive Offsites
Development Programs



Achata Coaching Inc.

MAKING SPACE TO FIND VISION

Throughout the ages, great leaders have taken time away to find vision. They make space to get reminded of where they are going and why they are going there. But, anyone who is in charge of anything knows it takes work to overcome the obstacles standing in your way.

Our team is trained to help you get from where you're at to where you want to be. Whether you're an individual leader, a team, or an entire organization. Here's how we operate.

First: We Listen

If things were perfect, you wouldn't be calling us. You've got pain points to alleviate, and goals you want to accomplish. We won't impose a set process on you. Instead, we take time to hear the details of your situation before anything else.

Second: Find Solutions

Good consulting involves co-creating with internal owners. We'll bring our ideas and you bring yours. Together we'll hone a process that solves the issues you're most interested in tackling first.

Third: Meet Your Outcomes

Through a process of regular check-ins, we'll help you meet the goals you're after.

DOES COACHING WORK?

Right Management Consultants (Philadelphia), reported that 86 percent of companies interviewed said they used coaching to sharpen the skills of individuals who were identified as future organizational leaders.

In a study of business executives, each were asked to comment on the benefits they believed resulted from Executive Coaching. They reported an increase in benefit in the areas below:

- Working relationships with direct reports (77%)
- Working relationships with immediate supervisors (71%)
- Teamwork (67%)
- Working relationships with peers (63%)
- Job satisfaction (61%)
- Conflict reduction (52%)
- Organizational commitment (44%)
- Working relationships with clients (37%)

LEADERSHIP COACHING

We believe the best leaders are made in the crucible of circumstances. What circumstance have you found yourself in? Whether you're looking to improve professionally or need a thinking partner to help you navigate your next big initiative, Achata Coaching Inc. offers the Executive Coaching to take your leadership to the next level.

Coaching is a process of visioning, creativity and practical questions that bring your vision to fulfillment week by week.

Whether you are an emerging leader or seasoned veteran, there's always more to learn and new ways to grow. At 87 years old, Michelangelo said it well: *Ancora imparo* (I'm still learning).

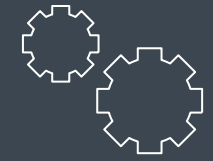
EXECUTIVE OFFSITES

Each team is unique and has specific needs. The positive advantage of working with us is that we can co-create an engagement to serve the specific needs of your team.

Examples of the off sites we have designed are:

- How to have a smart & healthy culture
- Personality & teams
- Having difficult conversations
- Tribal leadership
- Positive leadership & appreciative inquiry
- Developing simple, transferrable strategies

An organization equals an idea plus its people. This means the people have to have buy-in before the idea can move forward. What's your idea? How can we serve your needs?



ABOUT DAVID

David Achata is a coach, trainer, facilitator and speaker. He brings over a twenty years of experience in organizational leadership, team development and leadership training. He has facilitated and spoken for a wide variety of training events and retreats.

David has worked in a wide array of capacities from high school teacher to pastor to executive coach to organizational health consultant. It was in the environment of church leadership that he began to interact with numerous business leaders in the community from hospital CEO's to presidents of non-profits. This unique experience gave him a window into the fast-paced world of executive leadership.

As a result of this, Achata Coaching Inc. was founded in 2011 to make space for leaders to find vision and provide guidance for action. Since then, David has had the privilege of serving top leaders from multi-billion dollar companies to local entrepreneurs seeking ways to enhance their effectiveness.

He holds a Masters Degree in Spiritual Development and is an ICF Certified Executive Coach (PCC). David is a Certified Practitioner of the Meyers-Briggs® & CPI 260® assessments and a Certified Mentor Coach through the College of Executive Coaching. He lives in East Tennessee with his wife and two children.

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